

Appendix

Reconciliation of GAAP to Non-GAAP Operating Margin Guidance

	Q1FY21 (Projected)		FY21 (Projected)	
GAAP Operating Margin	10.1% - 11.3% ⁽¹⁾	Projected	15.0% - 16.3% ⁽²⁾	Projected
Stock-based Compensation	9.8%	Estimated	9.1%	Estimated
Employer Payroll Tax on Employee Stock Transactions	0.1%	Estimated	0.1%	Estimated
Intangible Amortization	2.9%	Estimated	2.5%	Estimated
Acquisition, Disposition and Other Related Items	1.3%	Estimated	1.1%	Estimated
Non-GAAP Operating Margin	25.1%	Projected	28.8%	Projected

(1) Values of items excluded from GAAP operating margin are estimates. While the aggregate of estimates may not foot, in total we expect GAAP operating margin to be 14 to 15 percentage points less than non-GAAP operating margin.

(2) Values of items excluded from GAAP operating margin are estimates. While the aggregate of estimates may not foot, in total we expect GAAP operating margin to be 12 to 14 percentage points less than non-GAAP operating margin.

Appendix

Reconciliation of GAAP to Non-GAAP Net Income per Diluted Share Guidance

	Q1FY21 (Projected)		FY21 (Projected)	
GAAP Net Income per Diluted Share	\$0.45 - \$0.52 ⁽¹⁾	Projected	\$3.27 - \$3.57 ⁽²⁾	Projected
Stock-based Compensation	0.63	Estimated	2.60	Estimated
Employer Payroll Tax on Employee Stock Transactions	0.01	Estimated	0.03	Estimated
Intangible Amortization	0.19	Estimated	0.72	Estimated
Acquisition, Disposition and Other Related Items	0.08	Estimated	0.32	Estimated
Tax Adjustment ⁽³⁾	(0.14)	Estimated	(0.62)	Estimated
Non-GAAP Net Income per Diluted Share	\$1.27	Projected	\$6.55	Projected

(1) Values of items excluded from GAAP net income per diluted share are estimates. While the aggregate of estimates may not foot, in total we expect GAAP net income per share to be \$0.75 to \$0.82 less than non-GAAP net income per share.

(2) Values of items excluded from GAAP net income per diluted share are estimates. While the aggregate of estimates may not foot, in total we expect GAAP net income per share to be \$2.98 to \$3.28 less than non-GAAP net income per share.

(3) The estimated tax rate on non-GAAP income is based on our estimated annual GAAP income tax rate forecast, adjusted to account for items excluded from GAAP income in calculating the non-GAAP financial measures presented above as well as significant tax adjustments. Our estimated tax rate on non-GAAP income is determined annually and may be adjusted during the year to take into account events or trends that we believe materially impact the estimated annual rate including, but not limited to, significant changes resulting from tax legislation, material changes in the geographic mix of revenue and expenses, changes to our corporate structure and other significant events. Due to the differences in the tax treatment of items excluded from non-GAAP earnings, as well as the methodology applied to our estimated annual tax rates as described above, our estimated tax rate on non-GAAP income may differ from our GAAP tax rate and from our actual tax liabilities.